

# plantforce

the force in plant hire

## OCTOBER NEWSLETTER

### PLANTFORCE MIDLANDS UPDATE:

After 3 months of searching, at last Plantforce Midlands has found a permanent home.

The office is up and running and we have loads of yard space to accommodate our expansion plans. Over the next 6 months Plantforce Midlands will invest £2million in new equipment, adding 13 and 20 ton excavators, dumpers and mini excavators to the fleet as well as some new and exciting products - **Watch this space!!!**

**Address: Plantforce Midlands Ltd, Home Farm, National Agricultural Centre, Stoneleigh Park, Kenilworth, CV8 2LZ.**

**TEL: 07000 707 800 Fax: 02476 693433.**

### SEPTEMBER COMPETITION WINNER:



The lucky winner of the Ipod Shuffle was Mike Gunter from Brandwells.

### SEPTEMBER RAFFLE WINNERS:

September's winner of a luxury food hamper was Paul Hake from Wessex Water.

Mike Gunter, from Brandwells, was the winner of a crate of beer.

### OCTOBER RAFFLE PRIZE:



Pair of Timberland work boots.

With 25 years experience of creating first rate footwear, Timberland have used this expertise to produce the PRO series range designed for working professionals who need the best comfort, support and foot protection on the job and we are giving a pair away!

### INTRODUCING:

### Hyundai Range of Construction Equipment



Plantforce is pleased to announce that we have just placed an order with Hyundai to provide us with a range of larger earth moving equipment from their Crawler Excavator and Wheeled Loaders ranges. The 20, 30 and 40 tonne excavators are due for delivery in 8 weeks. With the new Robex 7A Series, Hyundai have made vast improvements in engine and hydraulic performance as well as operator comfort. Fitted with a six-cylinder C8.3 Cummins engine, these excavators are built for power, reliability and economy.

Plantforce recently had the 13 and 20 tonne excavators on demo and were extremely impressed with their reliability as well as all the positive feedback we received from those customers fortunate enough to sample them.

**Reserve your hire today and be the very first to experience and drive our new range!**

**tel: 07000 606 606**

Unit 8 Wemberham Lane, Yatton, Bristol BS49 4BT  
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### STAFF PROFILE:



Name: **Kieran Garvey** Position: **Director (of traffic) for Plantforce Midlands**  
Location: **West Midlands**

What were you doing before Plantforce: **Operations manager for Orford Plant**

What made you move to Plantforce: **Opportunity, viability, challenge**

What are your plans for Plantforce Midlands: **To be the best plant hire provider in the Midlands based on service not size, customers don't always want the cheapest, they want a plant hire provider they can trust with good equipment and personal service.**

Describe yourself in 3 words: **Honest, hardworking, alcoholic!**

Who has been the biggest influence on your life? **Father**

What do you feel has been your greatest achievement? **Will tell you in three years when Midlands is making loadsa money**

What are your hobbies? **Motor racing, football, rugby**

What was your first job? **JCB driver**

### ANDY'S MONTHLY MAINTENANCE TIP:



#### QUICK HITCHES

Quick hitches are fitted to all our machines to make them more effective and versatile. Our hydraulic hitches, on all machines of 7 tonne and above, are operated in the same way as follows:

1. Crowd the bucket all the way in and hold the bucket lever.
2. Turn on the hitch by using the on switch on the quick control box mounted in the cab.
3. Press the A button on the control box and hold for 5 seconds. This will open the hitch so the bucket/attachment can be removed or picked up. When the hitch is fully opened you can release the bucket lever and the hitch will stay open.

To close the hitch back up and secure the bucket or attachment simply switch off the control, crowd the bucket back in and allow the ram to close on the hitch, usually about 5-10 seconds. Lastly give the bucket a gentle shake to make sure it's safely attached before starting work.

#### Safety Note:

*Once a bucket or attachment is fitted onto a quick hitch it becomes possible to hit the cab so always check the clearance before starting work.*

*Andy Kennard*



#### PLANTFORCE GOODY BAGS

As you may well already be aware, Plantforce give away a FREE goody bag with every hire! The bags include various treats such as a Plantforce mug (complete with teabag!), biscuits, sweets and crisps - everything needed for a day at work. Hire a machine from us to see for yourself!

#### SUPPLIER FOCUS: SYRINX



Plantforce and Higher Concept Software have enjoyed a long established relationship, as Plantforce were one of the first large plant customers to implement the Syrinx® hire management system in January 2000. In Plantforce's own words 'Over the last 7 years our business could not have managed without Syrinx. It's a great product with great service and it is constantly being enhanced with features that are requested by Plant Hire companies like ourselves. Syrinx looks like it has been written by someone in the Hire Industry - it has because they listen to their customers. We would highly recommend Syrinx'.

Syrinx® is a modern Windows based hire system. The system is currently being used in over 400 companies, ranging from tool hire, plant hire (operated and self drive) and construction companies. Syrinx® is in use at small single depot companies as well as large companies with multiple depots. There is an easy and affordable upgrade solution path. The system is straightforward to set up, and is very easy to operate. Invoices may be posted over to Sage and other accounts packages at the touch of a button.

The package covers all aspects of a hire business, including a comprehensive fleet servicing module, purchase ordering and receipts, hire breakdown/damage charging, outside servicing and safety inspection testing.

For more information on Syrinx® product features and to see who's using Syrinx® for their Hire Management visit [www.higherconcept.co.uk](http://www.higherconcept.co.uk) or call 0118 947 6669.

tel: 07000 606 606

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